

# **SOUTH ESSEX COLLEGE**

# Report and Financial Statements for the year ended 31 July 2018

#### Key management Personnel, Board of Governors and Professional advisers

#### Key management personnel

Key management personnel are defined as members of the College Leadership Team and were represented by the following in 2017/18:

Angela O'Donoghue Principal and CEO; Accounting officer Anthony McGarel Deputy Principal and Chief Executive Sarah Lane Vice Principal Curriculum & Quality Kathy Mulvey Vice Principal Student Support Steve Smith Vice Principal Corporate Resources

#### **Board of Governors**

A full list of Governors is given on page 19 of these financial statements. Mr R Millea acted as Clerk to the Corporation throughout the period.

#### **Professional advisers**

### Financial Statements auditor and reporting accountants:

KPMG Botanic House 100 Hills Road Cambridge CB2 1AR

#### **Internal Auditor:**

RSM LLP Abbotsgate House Hollow Road Bury St Edmunds Suffolk IP32 7FA

## Banker:

Barclays PO Box 885 Mortlock House Histon Cambridge CB24 9DE

#### Solicitor:

Irwin Mitchell
Thomas Eggar House
Priory Lane
Chichester
West Sussex
PO19 1LF

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# Members' Report

#### **NATURE, OBJECTIVES AND STRATEGIES:**

The members present their report and the audited financial statements for the year ended 31 July 2018. These statements also include the result of the College's wholly owned subsidiary business, South Essex Commercial Services Ltd and 50% share of the assets and liabilities of Essex Shared Services Ltd.

#### Legal status

The Corporation was established under the Further and Higher Education Act 1992 for the purpose of conducting South Essex College. The College is an exempt charity for the purposes of Part 3 of the Charities Act 2011.

#### Strategic Plan

South Essex College is the largest provider of technical and vocational education and training for 16-18 year olds, adults and Apprenticeship provision within Greater Essex. The plan outlines the strategic direction and ambitions from 2017-2020 and follows on from our previous Strategic Plan which ended in 2016.

#### Mission

The mission statement was updated to 'Your life, our college, your future' and the core values were changed to align with the strategic plan and the new mission.

#### **Core Values**

Partnership Respect Outstanding

United

Determined

#### The college's strategic aims and objectives are:

- 1. Deliver high quality, inclusive teaching, learning and assessment
- 1.1 Support the delivery of high quality, innovative and inspiring Teaching and Learning which is celebrated and promoted.
- 1.2 Deliver effective study programmes for 16-18 year old learners including English and Maths, Personal Development and Employability Skills.
- 1.3 Continually improve student performance.
- 1.4 Raise the aspirations and ambitions of all our students.
- 1.5 Provide bespoke, effective and timely support for all our students.
- 2. Develop and grow a sustainable, viable, innovative and responsive College
- 2.1 Improve financial stability of the College by achieving a minimum 3% surplus by 2020.
- 2.2 Develop our Higher Education provision through continuous improvement of the student academic experience and student outcomes
- 2.3 Continually review College Services to produce ongoing efficiency savings while improving standards.

#### 3. Attract, develop and maintain a highly skilled, innovative flexible workforce

- 3.1 Work in partnership with our staff to provide a supportive environment in which they can flourish and take pride.
- 3.2 Make use of digital technologies to establish integrated systems to reduce workload, and support curriculum delivery.
- 3.3 Improve the professional practice of our staff through structured professional development.

#### 4. Respect, Promote and Celebrate Diversity

- 4.1 Actively challenge discrimination to foster a culture of social cohesion.
- 4.2 Foster relationships between individuals who share protected characteristics and those who do not
- 4.3 Embed Diversity and British Values in our teaching, learning and training and foster tolerance and understanding.

# 5. Develop our work with stakeholders to improve the economic prosperity of the South East

- 5.1 Continue to maintain and develop partnerships with the Local Enterprise Partnership (LEP), the Employment and Skills Board (ESB), businesses and industry, Unitary Authorities and County Council.
- 5.2 Maintain effective relationships with appropriate funding and regulatory bodies.
- 5.3 Develop sustainable partnerships with employers to inform, support and develop our curriculum offer, and increase Apprenticeship opportunities.
- 5.4 Promote and develop sustainable partnership arrangements with a number of Higher Education Institutions.
- 5.5 Encourage our students and stakeholders to contribute to and inform College decision making.

#### 6. To provide high quality, fit for purpose, accommodation and resources

- 6.1 Develop our Estate, to provide modern, high quality, state of the art facilities, resource and equipment.
- 6.2 Continue to develop the College IT infrastructure to take advantage of emerging new technologies.
- 6.3 Ensure a safe and secure environment for all.

#### **Public Benefit**

South Essex College is an exempt charity under the Part 3 of the Charities Act 2011 and following the Machinery of Government changes in July 2016 is regulated by the Secretary of State for Education. The members of the Governing Body, who are trustees of the charity, are disclosed on page 19.

In setting and reviewing the College's strategic objectives, the Governing Body has had due regard for the Charity Commission's guidance on public benefit and particularly upon its supplementary guidance on the advancement of education. The guidance sets out the requirement that all organisations wishing to be recognised as charities must demonstrate, explicitly, that their aims are for the public benefit.

In delivering its mission, the College provides the following identifiable public benefits through the advancement of education:

- High-quality teaching
- Widening participation and tackling social exclusion
- Excellent employment record for students
- Strong student support systems
- Links with employers, industry and commerce
- Links with Local Enterprise Partnerships (LEPs)

#### **CURRICULUM REVIEW**

The Curriculum Plan 2017-20 has been developed to build upon the Good Ofsted result and meet the College strategic aims and objectives.

#### Our key drivers for the curriculum are:

To continually improve outcomes for students choosing to study at South Essex College
The College made good progress towards achieving the ambitious targets agreed with the Board in
December 2017. The targets were 'stretch' targets and as such not all targets were achieved but they
served their purpose in that they drove the College to securing improvement where it was needed.
More students achieved maths and English and Value Added scores have improved.

# To better reflect the needs of industry by being totally industry led

The College continues to build and develop its links with industry and local employers and has worked successfully with large numbers of partners and employers to provide a skills focussed apprenticeship provision. Information gathered from local employers is used to inform curriculum planning to ensure a curriculum that meets local and regional skills needs.

# To increase and expand our Higher Education offer in both degree programmes and Higher and Degree Apprenticeships.

The College recognises that it cannot compete directly with Universities in the region with respect to research and will focus on delivery of taught degrees, which are technically and vocationally relevant to the local labour market. We offer local access to Higher and Degree qualifications which are predominantly vocational/technical degrees. In line with our Strategic Plan we will look to expand our degree offer into Transport, Logistics and Supply Management, Accounting and Finance, Social Care, and Cyber Security and Networking.

### To address the need for Apprenticeship specialisation alongside growth to replace subcontracted income

The College has made good progress in implementing the levy and working with employers to improve our market share of apprenticeship provision. In line with the Strategic Plan we have significantly reduced sub-contracting of apprenticeship provision where there is a clear opportunity to displace some of the partner provision and deliver this ourselves. We will continue with this strategy to ensure the College maximises its market share across South Essex.

# Improve Teaching, Learning and Assessment for all students

Teaching Learning and Assessment was graded Good by Ofsted. More learners now complete and achieve their qualifications than at the time of the previous inspection. The curriculum and quality team maintain focus on improving teaching learning and assessments and there is a number of

improvement initiatives being taken forward in College. This has resulted in sustained improvement in teaching learning and assessment.

#### **Curriculum achievements**

Curriculum performance is shown in the table below which was presented to the Curriculum & Quality Committee and supports the grade of 'Good' in the College Self Assessment Report (SAR).

#### 2017-18 Academic Targets vs Actuals

		Leavers	Target	2017- 18	2016- 17	GFEC NR
Overall Achievement Rates (including English and maths)		15,384	80%	82.0%	78.0%	84.4%
	Level 1	1,011	86%	81.5%	82.8%	79.0%
	Level 2	1,108	83%	80.4%	81.6%	80.1%
16-19 Study Programmes	Level 3	2,788	84%	84.4%	81.9%	85.5%
	Overall	4,907		82.9%	82.0%	81.5%
Adult Programmes	Level 1	1,558		91.5%	85.7%	90.3%
	Level 2	3,660		92.5%	87.0%	85.9%
	Level 3	366		76.5%	80.3%	80.3%
	Overall	5,584	88%	91.1%	87.9%	87.9%
Functional Skills	16-18	1,112	60%	53.0%	45.7%	68.2%
	19+	516	65%	61.2%	63.6%	68.2%
GCSE English		1,541	80%	77.9%	74.2%	81.3%
GCSE Maths		1,586	77%	78.2%	73.4%	80.0%
High Grades English		*268	31%	17.4%	26.1%	27.9%
High Grades Maths		*132	12%	8.3%	7.7%	22.0%
Apprenticeships Timely		1,179	65%	54.9%	62.7%	60.2%
Apprenticeships Overall		1,274	73%	58.4%	70.8%	69.1%
College Retention rate		**14247	92%	92.6%	90.8%	92.1%

2017-18 rates as at 18/10/2018 (R14)

Published national rates (NR) for 2016/17

#### **HE Student Outcomes**

Programme	Total Students at Exam Board	Total Awards	High Grades (1st/2:1)	Award %	First	2:1	2:2	Third	Fail
Early Years Education	19	18	36.84%	94.74%	2	5	11	0	1
Psychology and Sociology	8	8	62.50%	100.00%	0	5	1	2	0
Counselling	9	9	100.00%	100.00%	5	4	0	0	0
Special Education Studies	5	3	20.00%	60.00%	0	1	1	1	2
Criminology and Forensic Investigation	11	11	54.55%	100.00%	3	3	4	1	0
Sports Studies	14	13	57.14%	92.86%	3	5	5	0	1
Business Studies	7	7	42.86%	100.00%	0	3	2	2	0
Film & Television Production	12	11	58.33%	91.67%	1	6	4	0	11_
Computer Games Design	16	13	18.75%	81.25%	2	1	7	3	3
Digital Animation	13	12	61.54%	92.31%	0	8	3	1	1
Music Performance, Production and Composition	9	8	33.33%	88.89%	0	3	4	1	11
Photography	6	6	66.67%	100.00%	1	3	2	0	0
Graphic Design	12	11	75.00%	91.67%	4	5	2	0	1
Fine Art	9	9	55.56%	100.00%	2	3	3	1	0
Costume Construction	7	7	85.71%	100.00%	2	4	1	0	0
Fashion Design	9	8	77.78%	88.89%	4	3	1	0	1
Fashion Communication and Marketing	4	4	50.00%	100.00%	1	1	2	0	0
Overall	170	158	54.71%	92.94%	30	63	53	12	12

#### **FINANCIAL REVIEW**

### Financial objectives

The college was issued with a financial notice of concern in February 2017 due to reporting inadequate financial health for the year ending 31st July 2016. The financial strategy for this year was

• Improve financial health to satisfactory

<sup>\*</sup> number of high grades

<sup>\*\*</sup> number retained

- Improve cash flow and current ratio
- Achieve the financial recovery plan identified savings

A series of performance indicators were agreed to monitor successful implementation of the financial recovery plan

Key performance Indicator	Measure/Target	Actual for 2017/18
Surplus as a % of Turnover	0.9%	(1.2%)
Surplus value (before effects of FRS102 and exceptional items)	£0.3m	(£0.5m)
Dependency of ESFA income	76.63%	77.51%
Pay expenditure as a percentage of income	62.56%	66.10%
Minimum cash balance at year end	£1.5m	£2.8m
Financial health	Satisfactory	Satisfactory

The College is committed to observing the importance of sector measures and indicators. The College is required to complete the annual finance record for the Education and Skills Funding Agency (ESFA). The assessment for 2017/18 has been confirmed as satisfactory financial health.

The College has recently received notification that the financial notice of concern issued in February 2017 is to be lifted.

#### Financial results

The Group generated a deficit before other gains and losses in the year of £2,734,000 (2016/17 – deficit of £2,148,000).

The Group has accumulated reserves of £77,784,000 and cash and short term investment balances of £2,806,000. The rise in reserves from 2016-17 is largely due to the gain on disposal of assets relating to one of the College's campuses. The surplus is ring-fenced and is being re-invested in new premises and building works. The Group wishes to continue to accumulate reserves and cash balances in order to reduce the need for short term funding in the period January to March of each year.

Tangible fixed asset additions during the year amounted to £15,635,000. This was split between land and buildings acquired of £295,000 and assets under construction £14,855,000 relating to work in progress mainly on the new CME Centre and preliminary costs for the new Basildon town centre campus with equipment and furniture purchased of £485,000. All College buildings include learning resource centres and blended learning and tutorial suites, which has enabled the College to change its teaching methods, to make a greater use of information technology, and to become more efficient.

The College disposed of assets totalling £10.6m (see note 9) relating to the sale of its Basildon campus (Nethermayne).

The surplus funds arising from the disposal (£35.4m) are designated to re-invest in major capital projects to re-locate the activities at Nethermayne to new facilities.

The Group has significant reliance on the education sector funding bodies for its principal funding source, largely from recurrent grants. In 2017/18 the FE funding bodies provided 80.1% of the Group's total income.

The College has one subsidiary company, South Essex Commercial Services Ltd. The principal activity of South Essex Commercial Services Limited is commercial catering income, college premises lettings and management of carparks. Any surpluses generated by the subsidiary are transferred to the College under deed of covenant. In the current year, the deficit generated was £5,737.

#### Treasury policies and objectives

Treasury management is the management of the College's cash flows, its banking, money market and capital market transactions; the effective control of the risks associated with those activities; and the pursuit of optimum performance consistent with those risks.

The College has a separate treasury management policy in place.

Short term borrowing for temporary revenue purposes is authorised by the Accounting Officer. All other borrowing requires the authorisation of the Corporation and shall comply with the requirements of the Financial Memorandum.

#### Cash flows and liquidity

Net cash inflow from operating activities was £611,000 (2016/17 £3,580,000), a decrease of £2,969,000 due to larger values of accrued income and much less income deferred and owed to the ESFA. The College repaid debt of £2,300,000 and the net decrease in cash and cash equivalents was £950,000 (2016/17 increase £1,375,000).

New loans totalling £5.5m were from Southend Borough Council (£3.5m) and the South East Local Economic Partnership (SELEP) (£2.0m) to assist with the purchasing of buildings and fitting out of the new CME centre. During the year £2.0m was repaid against the £3.5m Southend Borough Council loan.

The sales proceeds from the sale of the Nethermayne are received in stages until 2027. Receipts from the sale are controlled by the College on behalf of the partners through a trust account. The College applies for drawdowns from the trust as expenditure is committed/incurred. During the year, the College received £7.7m from the trust and made payments of £14.8m to acquire assets.

#### **Reserves Policy**

The College has no formal Reserves Policy but recognises the importance of reserves in the financial stability of any organisations, and ensures that there are adequate reserves to support the College's core activities.

#### **CURRENT AND FUTURE DEVELOPMENT AND PERFORMANCE**

#### Student numbers

The College had 5,087 16-18 Students against an ESFA target of 5,352.

#### **Curriculum developments**

The key drivers in the 2016-2020 Curriculum plan are:

- To continually improve outcomes for students choosing to study at South Essex College.
- To better reflect the needs of industry by being totally industry-led.
- To rationalise our curriculum offer across the College and focus on specialisation.
- To increase and expand our Higher Education offer in both degree programmes and Higher and Degree Apprenticeships.
- To plan for the Apprenticeship changes that will begin to be implemented in April 2017.
- To address the need for Apprenticeship specialisation alongside growth to replace subcontracted income
- To provide education and training to upskill and retrain Adults through maximising adult loans and employers' Apprenticeship Levy.
- To grow our full cost provision to meet the identified need to increase high level professional skills in the workforce.
- Addressing our financial health to reach a 3% surplus in the next 3 years.

We will focus on our planned growth areas including Apprenticeships, Higher Level Skills and Degrees, and our key growth sectors.

#### Payment performance

The Late Payment of Commercial Debts (Interest) Act 1998, which came into force on 1 November 1998, requires Colleges, in the absence of agreement to the contrary, to make payments to suppliers within 30 days of either the provision of goods or services or the date on which the invoice was received. The target set by the Treasury for payment to suppliers within 30 days is 95 per cent. During the accounting period 1 August 2017 to 31 July 2018, the College paid 37% per cent of its invoices within 30 days, however the agreed terms with most suppliers is month following date of invoice. The College did not incur any interest charges in respect of late payments for this period.

#### Events after the end of the reporting period

There are no events after the reporting period.

#### **Future prospects**

The revised curriculum plan for South Essex College has been developed to clearly articulate the College ambition to be the main provider of Industry-led vocational education and training for South Essex. Our plans are all based on Labour Market Intelligence and the voice of employers in the region and our growth plans are concentrated on the key growth sectors identified by the South East Local Enterprise Partnership, the Essex Employment and Skills Board, Thames Gateway Partnership and the Business Boards of the three main towns we serve: Southend, Basildon and Thurrock.

The Curriculum Strategy over the next 5 years is to specialise in areas of provision which meet the needs of our local and regional employers, particularly at levels 3, 4 and 5 and to expand into some key areas of identified growth including:

- Transport and logistics
- Construction & Construction Management
- · Creative & Cultural Skills
- IT & Digital Skills

- Health & Social Care
- Adult Professional Qualifications

#### **PROCAT SPA**

PROCAT, a college based in Basildon, was reviewed by the FE Commissioner and an intervention report published in March 2018 which recommended that an FE Commissioner-led Structure and Prospects Appraisal (SPA) be undertaken during the period April to May 2018. The SPA outcome was to recommend PROCAT found a merger partner as it was no longer considered financially viable as a standalone College.

The boards of South Essex College and PROCAT agreed in principle to merge with effect from 1<sup>st</sup> February 2019. An application to the Transactions Unit for restructuring funding has been made on behalf of the Colleges and the outcome is expected to be known in December 2018.

#### **RESOURCES:**

The College has various resources that it can deploy in pursuit of its strategic objectives.

#### **Financial**

The College has £77.8 million of net assets (2016/17: £37.5 million). This is after providing for £18.0 million pension liability (2016/17: £23.1 million). Deferred capital grants £16.7 million have been moved to liabilities under FRS102. Debtors include £28.3 million in relation to the College asset sale that is being re-invested on College buildings and is split between current and long term debtors. The College has total bank debt of £21.2 million (2016/17: £21.5 million).

#### **People**

The College employed 684 people (expressed as full time equivalents), as at 31 July 2018, of which 306 are teaching staff. The remainder includes staff that support teaching and learning in Learning resource centres, student services, additional learning support and learning coaches as well as college overheads.

#### Reputation

The College has a good reputation locally and nationally and this was recognised by achieving Ofsted good status in June 2017. Maintaining a quality brand is essential for the College's success in attracting students and external relationships.

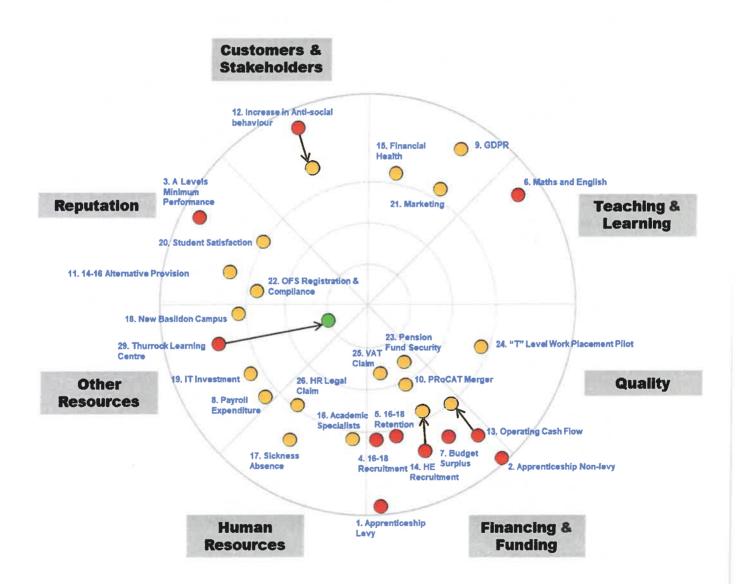
#### PRINCIPAL RISKS AND UNCERTAINTIES:

The College has undertaken further work during the year to develop and embed the system of internal control, including financial, operational and risk management which is designed to protect the College's assets and reputation.

Based on the strategic plan, the Risk Management Group undertakes a comprehensive review of the risks to which the College is exposed. They identify systems and procedures, including specific preventable actions, which should mitigate any potential impact on the College. The internal controls are then implemented and the subsequent year's appraisal will review their effectiveness and progress against risk mitigation actions. In addition to the annual review, the Risk Management Group will also consider any risks which may arise as a result of a new area of work being undertaken by the College.

A risk register is maintained at the College level which is reviewed at each meeting of the Audit & Risk Committee. The risk register identifies the key risks, the likelihood of those risks occurring, their potential impact on the College and the actions being taken to reduce and mitigate the risks. Risks are prioritised using a consistent scoring system and are RAG rated.

The risk dartboard below shows the principal risk factors that may affect the College. Not all the factors are within the College's control. Other factors besides those listed below may also adversely affect the College. The risks are split into different segments. The greatest risks surround financing and funding and mainly relate to recruitment and retention. A risk that is closer to the centre of the dartboard denotes a smaller financial impact and the further away towards the edges denote a bigger impact. An arrow illustrates the movement of the risk from the previous iteration of the risk register.



#### STAKEHOLDER RELATIONSHIPS

In line with other colleges and with universities, South Essex College has many stakeholders. These include:

- Students;
- · Education sector funding bodies;
- Staff:
- Local employers (with specific links);
- Local authorities;
- Local Enterprise Partnerships (LEPs);
- The local community;
- Other FE institutions:
- Trade unions:
- Professional bodies.

The College recognises the importance of these relationships and engages in regular communication with them through the College Internet site and by meetings.

The College entered into a tripartite agreement with Basildon Council and the Homes England during 2015/16 to progress the disposal of the Basildon Campus to enable over 700 homes to be built over 5 years with the College relocating to Market Square in Basildon town centre. Basildon Council will relocate the market as part of the arrangement. This has resulted in the 'Basildon Landowners Trust Account' being established. The Trust Account is managed by South Essex College and all transactions are agreed by resolution of all parties.

#### Equal opportunities and employment of disabled persons

South Essex College is committed to the promotion of equality of opportunity for all learners, employees and all other users of the College.

Our ethos is to create and maintain the conditions whereby learners and staff are treated solely on the basis of their merits, abilities and potential, regardless of ethnic or national origin, disability, gender, age, religion or belief, sexual orientation, social class and background, or other distinction.

The College's Equality and Diversity Policy is published on the College's Internet site. The College considers all applications from disabled persons, bearing in mind the aptitudes of the individuals concerned. Where an existing employee becomes disabled, every effort is made to ensure that employment with the College continues. The College's policy is to provide training, career development and opportunities for promotion, which are, as far as possible, identical to those for other employees. An Equality and Diversity plan is published each year and monitored by managers and governors.

The College actively promotes a culture of celebrating diversity and will take reasonable steps to prevent discrimination occurring. This includes promoting the significance of the Equality and Diversity Policy and what is expected of learners and staff while they study or work at the College.

#### **Disability statement**

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The College seeks to achieve the objectives set down in the Equality Act 2010:

a) As part of its accommodation strategy the College updated its access audit. Experts in this field conducted a full access audit during 2007/08, and the results of this formed the basis of a bid to the LSC for funding capital projects aimed at improving access.

- b) The College has an Additional Learning Support Team, who provide information, advice and arranges support where necessary for learners with disabilities.
- c) There is a list of specialist equipment which the College can make available for use by learners and staff and a range of assistive technology is widely available.
- d) The College has an Admissions policy for all learners. Appeals against a decision not to offer a place are dealt with under the policy.
- e) The College has made a significant investment in the appointment of specialist lecturers to support learners with learning difficulties and/or disabilities. There are a number of Learning Support Assistants who can provide a variety of support for access to learning. There is a continuing programme of staff development to ensure the provision of a high level of appropriate support for learners who have learning difficulties and/or disabilities.
- f) Specialist programmes are described in College prospectuses, and achievements and destinations are recorded and published in the standard College format.
- g) Counselling, welfare and support services are described on the College website. Learners can access relevant policies and procedures (including the Compliments & Complaints and Behaviour Policy and Procedure) via Moodle and My Day (Student Intranet).

#### Trade union facility time

The Trade Union (Facility Time Publication Requirements) Regulations 2017 require the college to publish information on facility time arrangements for trade union officials at the college.

Numbers of employees who were relevant union officials during the relevant period	FTE employee number
9	1

Percentage of time	Number of employees
0%	
1-50%	9
51-99%	
100%	

Total cost of facility time	£32,532
Total pay bill	£23,926,000
Percentage of total bill spent on facility time	0.14%

Time spent on paid trade union activities as	23%
a percentage of total paid facility time	

### **Safeguarding and Child Protection**

The College places significant importance on safeguarding children and vulnerable adults and meets fully the statutory requirements for safeguarding and child protection. Specifically, the College has:

- a) Implemented statutory guidance contained within the revised Department for Education publication: 'Keeping Children Safe in Education September 2018 and ensured that staff are fully aware of their responsibilities in Part 1 through training and making the document available through the Intranet for everyone to read.
- b) Key staff are designated WRAP trainers and have home office registration approved.
- c) Ensured that all new staff receive training on safeguarding, child protection and PREVENT and that refresher training is carried out regularly for existing staff.
- d) Maintained a Safeguarding Committee, designated senior leadership team member and designated governor with responsibility for safeguarding.
- e) Audited its safeguarding practices through the 'Essex Schools & Colleges Safeguarding Audit' and maintained the outcome of "very high compliance".
- f) Ensured that key Staff are appropriate trained as Designated Child Protection Officers and their training is regular updated as 'designated persons' for child protection purposes, which is regularly updated in accordance with statutory guidance.
- g) Developed robust arrangements for the planning and approval of educational visits. We are planning the implementation of the use of EVOLVE, an online recording portal early 2017.
- h) Student Supervisors are established across all sites to support in the management of safeguarding and learner behaviour and welfare.
- i) Implemented a revised Recruitment and Retention Policy and Procedure incorporating safeguarding statutory guidance along with relevant employment legislation.
- j) The College maintains a 'Single Central Record' of all vetting and barring checks for all individuals undertaking Regulated Activity.

The College ensures that all relevant individuals undertake appropriate Disclosure and Barring Service (DBS) checks and these are vetted and risk assessed by the Head of HR prior to individuals commencing work. This includes an Enhanced DBS check including the 'barred lists' check where appropriate. Well established arrangements exist to manage any issues arising and ensure that concerns about individuals who may pose a threat to children or vulnerable adults are reported to the DBS.

The College complies fully with its statutory PREVENT duties under the Counter Terrorism and Security Act 2015. The PREVENT strategy aims to stop people from being drawn into terrorism, including violent and non-violent extremism, by working with individuals and communities to support and challenge views and activities that may be conducive to terrorism, or that seek to popularise views which extremism may seek to exploit. Central to the College's strategy is the promotion of fundamental British values, including democracy, the rule of law, individual liberty and mutual respect and tolerance of different faiths and beliefs.

The 2017 Ofsted Inspection concluded that the arrangements for safeguarding were effective, and staff understand well the part they play in safeguarding learners. Learners feel safe, and are kept safe, in college.

#### Disclosure of information to auditors

The Members who held office at the date of approval of this report confirm that, so far as they are each aware, there is no relevant audit information of which the College's auditors are unaware; and each member has taken all the steps that he or she ought to have taken to be aware of any relevant audit information and to establish that the College's auditors are aware of that information.

Approved by order of the members of the Corporation on 3 December 2018 and signed on its behalf by:

David O'Halloran

Chair

### Statement of Corporate Governance and Internal Control

The following statement is provided to enable readers of the annual report and accounts of the College to obtain a better understanding of its governance and legal structure. This statement covers the period from 1 August 2017 to 31 July 2018 and up to the date of approval of the annual report and financial statements.

The College endeavours to conduct its business:

- i. in accordance with the seven principles identified by the Committee on Standards in Public Life (selflessness, integrity, objectivity, accountability, openness, honesty and leadership);
- ii. in full accordance with the guidance to colleges from the Association of Colleges in The Code of Good Governance for English Colleges ("the Code"); and
- iii. having due regard to the UK Corporate Governance Code 2016 insofar as it is applicable to the further education sector.

The College is committed to exhibiting best practice in all aspects of corporate governance and in particular the College has adopted and complied with the Code. We have not adopted and therefore do not apply the UK Corporate Governance Code. However, we have reported on our Corporate Governance arrangements by drawing upon best practice available, including those aspects of the UK Corporate Governance Code we consider to be relevant to the further education sector and best practice.

In the opinion of the Governors, the College complies with/exceeds all the provisions of the Code, and it has complied throughout the year ended 31 July 2018. The Governing Body recognises that, as a body entrusted with both public and private funds, it has a particular duty to observe the highest standards of corporate governance at all times. In carrying out its responsibilities, it takes full account of The Code of Good Governance for English Colleges issued by the Association of Colleges in March 2015, which it formally adopted on 6<sup>th</sup> July 2015.

The College is an exempt charity within the meaning of Part 3 of the Charities Act 2011. The Governors, who are also the Trustees for the purposes of the Charities Act 2011, confirm that they have had due regard for the Charity Commission's guidance on public benefit and that the required statements appear elsewhere in these financial statements.

# **The Corporation**

The members who served on the Corporation during the year and up to the date of signature of this report were as listed in the table below.

Name	Date of appointments	Term of office	Date of resignation	Status of appointment	Committees served	Board Attendance
Mr R Launder	First Appointed 01/01/2010 Reappointed 01/01/2014;1/1/18	4 years		Clause 3 of the Instrument	Chair: Corporation until 31/07/2015, Policy & Resources; Remuneration; Search & Governance	100%
Ms A O'Donoghue CBE	13-Aug-12			Principal and Chief Executive	Curriculum & Quality; Policy & Resources; Search & Governance	75%
Mr B Brooks	First Appointed 08/12/2014 Reappointed 8/12/16	2 years and then 1 year	04/12/2017	Staff	Curriculum & Quality	100%
Ms O Buck	First Appointed 01/08/2012 Appointed 26/03/2013 Reappointed 18/3/2018	4 years 4 years		External Member(Co-opted) Clause 3 of the Instrument	Policy & Resources	100%
Mr L Fraser	First Appointed 10/7/17	1 year	09/07/2018	Student (HE)	Curriculum & Quality	25%
Mr P Griffiths	First Appointed 16/10/2017	4 years		Clause 3 of the Instrument	Audit & Risk	33%
Dr R Gray	First Appointed 01/03/1998 Reappointed 15/07/1999;15/07/2003; 15/07/2007;15/07/2011; 15/07/2015	2 years then 4 years		Clause 3 of the instrument	Chair of Policy & Resources; Chair of Search & Governance; Remuneration	100%
Mrs A-L Harding	First Appointed 4/12/17	4 years		Staff	Audit & Risk	100%
Mr R Hughes	First Appointed 10/12/2012 Reappointed 14/3/17	2 years then from 14/3/17	04/12/2017	Staff	Audit & Risk	100%
MrT Knight	First Appointed 01/08/2012 Reappointed 1/8/16	4 years		Clause 3 of the Instrument	Curriculum & Quality; Search & Governance; Remuneration	100%
Ms E L Khoury	First Appointed 16/10/2017 Reappointed 15.1.18	4 years	04/12/2017	Clause 3 of the Instrument	Audit & Risk	100%
Mrs J McGee	First Appointed 4/12/17	4 years		Staff	Curriculum & Quality	100%
Mr D O'Halioran	First appointed 15/07/1999 Reappointed 15/07/2003;15/07/2007; 15/07/2011; 15/07/2015	4 years		Clause 3 of the Instrument	Vice Chair: Corporation until 31/07/2015, Chair: Corporation wef 1/8/15, Chair of Curriculum & Quality;Remuneration;Policy & Resources	100%
Mr G Ocen	First Appointed 05/10/2015	4 years		Clause 3 of the Instrument	Audit & Risk	100%
Mr B Patterson	First Appointed 01/08/2012 Reappointed 1/8/16	4 years		Clause 3 of the Instrument	Chair: Audit & Risk; Search & Governance	100%
Vis E Rodriguez Ponce	First Appointed 15/10/18	9 months		Student (HE)	Curriculum & Quality	100%
Mr Paramjit Singh Narang	First Appointed 21/03/2011 Appointed 01/01/2014	4 years 4 years	31/12/2017	External Member(Co-opted) Clause 3 of the Instrument	Audit & Risk	0%
Ar N Smith	First Appointed 04/12/2017	8 months	09/07/2018	Student (FE)	Curriculum & Quality	100%
∕ns MWest	First appointed 01/01/2014 Reappointed 1/1/2018	4 years		Clause 3 of the Instrument	Policy & Resources; Curriculum & Quality	100%
⁄irs G Williams	First Appointed 01/08/2012 Reappointed 1/8/16	4 years		Clause 3 of the Instrument	Vice Chair: Corporation wef 1/8/15, Curriculum & Quality; Search & Governance; Chair: Remuneration	100%

The Clerk to the Governing body during this period was Robert Millea.

It is the Corporation's responsibility to bring independent judgement to bear on issues of strategy, performance, resources and standards of conduct.

The Corporation is provided with regular and timely information on the overall financial performance of the College together with other information such as performance against funding targets, proposed capital expenditure, quality matters and personnel-related matters such as health and safety and environmental issues. The Corporation meets four times per year.

The Corporation conducts its business through a number of committees. Each committee has terms of reference, which have been approved by the Corporation. These committees are Search & Governance, Curriculum & Quality, Policy & Resources, Audit & Risk and Remuneration. Full minutes of all meetings, except those deemed to be confidential by the Corporation, are available on the College's website at southessex.ac.uk or from the Clerk to the Corporation at:

South Essex College Luker Road Southend Essex SS1 1NN

The Clerk to the Corporation maintains a register of financial and personal interests of the governors. The register is available for inspection at the above address.

All governors are able to take independent professional advice in furtherance of their duties at the College's expense and have access to the Clerk to the Corporation, who is responsible to the Board for ensuring that all applicable procedures and regulations are complied with. The appointment, evaluation and removal of the Clerk are matters for the Corporation as a whole.

Formal agendas, papers and reports are supplied to governors in a timely manner, prior to Board meetings. Briefings are provided on an ad hoc basis.

The Corporation has a strong and independent non-executive element and no individual or group dominates its decision-making process. The Corporation considers that each of its non-executive members is independent of management and free from any business or other relationship which could materially interfere with the exercise of their independent judgement.

There is a clear division of responsibility in that the roles of the Chairman and Accounting Officer are separate.

### **Appointments to the Corporation**

Any new appointments to the Corporation are a matter for the consideration of the Corporation as a whole. The Corporation has a Search & Governance Committee, consisting of six members of the Corporation, which is responsible for the selection and nomination of any new member for the Corporation's consideration. The Corporation is responsible for ensuring that appropriate training is provided as required.

Members of the Corporation are appointed for a term of office not exceeding four years.

#### Corporation performance

Corporation performance has been assessed as 'Good'.

#### **Remuneration Committee**

Throughout the year ending 31 July 2018, the College's Remuneration Committee comprised five members of the Corporation. The Committee's responsibilities are to make recommendations to the Page 20

Board on the remuneration and benefits of the Accounting Officer and other key management personnel.

Details of remuneration for the year ended 31 July 2018 are set out in note 5 to the financial statements.

#### **Audit & Risk Committee**

The Audit & Risk Committee comprises five members of the Corporation (excluding the Accounting Officer and Chair), plus up to three external members (currently two). The Committee operates in accordance with written terms of reference approved by the Corporation.

The Audit & Risk Committee meets three times per annum and provides a forum for reporting by the College's internal auditors, reporting accountants and financial statements auditors, who have access to the Committee for independent discussion, without the presence of College management. The Committee also receives and considers reports from the main FE funding bodies as they affect the College's business.

The College's internal auditors review the systems of internal control, risk management controls and governance processes in accordance with an agreed plan of input and report their findings to management and the Audit & Risk Committee.

Management is responsible for the implementation of agreed audit recommendations and internal audit undertakes periodic follow-up reviews to ensure such recommendations have been implemented.

The Audit & Risk Committee also advises the Corporation on the appointment of internal, reporting accountants and financial statements auditors and their remuneration for audit and non-audit work as well as reporting annually to the Corporation.

#### Internal control

Scope of responsibility

The Corporation is ultimately responsible for the College's system of internal control and for reviewing its effectiveness. However, such a system is designed to manage rather than eliminate the risk of failure to achieve business objectives, and can provide only reasonable and not absolute assurance against material misstatement or loss.

The Corporation has delegated the day-to-day responsibility to the Principal, as Accounting Officer, for maintaining a sound system of internal control that supports the achievement of the College's policies, aims and objectives, whilst safeguarding the public funds and assets for which she is personally responsible, in accordance with the responsibilities assigned to her in the Financial Memorandum between South Essex College and the funding bodies. She is also responsible for reporting to the Corporation any material weaknesses or breakdowns in internal control.

The purpose of the system of internal control

The system of internal control is designed to manage risk to a reasonable level rather than to eliminate all risk of failure to achieve policies, aims and objectives; it can therefore only provide reasonable and not absolute assurance of effectiveness. The system of internal control is based on an ongoing process designed to identify and prioritise the risks to the achievement of College policies, aims and objectives, to evaluate the likelihood of those risks being realised and the impact should they be realised, and to manage them efficiently, effectively and economically. The system of internal control has been in place in South Essex College for the year ended 31 July 2018 and up to the date of approval of the annual report and accounts.

#### Capacity to handle risk

The Corporation has reviewed the key risks to which the College is exposed together with the operating, financial and compliance controls that have been implemented to mitigate those risks. The Corporation is of the view that there is a formal ongoing process for identifying, evaluating and managing the College's significant risks that has been in place for the period ending 31 July 2018 and up to the date of approval of the annual report and accounts. This process is regularly reviewed by the Corporation.

#### The risk and control framework

The system of internal control is based on a framework of regular management information, administrative procedures including the segregation of duties, and a system of delegation and accountability. In particular, it includes:

- comprehensive budgeting systems with an annual budget, which is reviewed and agreed by the governing body
- regular reviews by the governing body of periodic and annual financial reports which indicate financial performance against forecasts
- setting targets to measure financial and other performance
- clearly defined capital investment control guidelines
- the adoption of formal project management disciplines, where appropriate.

South Essex College has procured an internal audit service, which operates in accordance with the requirements of the ESFA's post 16 Audit Code of Practice. The work of the internal audit service is informed by an analysis of the risks to which the College is exposed, and annual internal audit plans are based on this analysis. The analysis of risks and the internal audit plans are endorsed by the Corporation on the recommendation of the Audit & Risk Committee. At a minimum, annually, the Chair of the Audit & Risk Committee provides the governing body with a report on internal audit activity in the College. The report includes the Committee's opinion on the adequacy and effectiveness of the College's system of risk management, controls and governance processes.

#### Review of effectiveness

As Accounting Officer, the Principal has responsibility for reviewing the effectiveness of the system of internal control. Her review of the effectiveness of the system of internal control is informed by:

- the work of the internal auditors
- the work of the executive managers within the College who have responsibility for the development and maintenance of the internal control framework
- comments made by the College's financial statements auditors, the reporting accountant for regularity assurance, the appointed funding auditors (for colleges subject to funding audit) in their management letters and other reports.

The Accounting Officer has been advised on the implications of the result of her review of the effectiveness of the system of internal control by the Audit Committee, which oversees the work of the internal auditor and other sources of assurance and a plan to address weaknesses and ensure continuous improvement of the system is in place.

The Senior Leadership team receives reports setting out key performance and risk indicators and considers possible control issues brought to their attention by early warning mechanisms, which are embedded within the departments and reinforced by risk awareness training. The Senior Leadership

and the Audit & Risk Committee also receive regular reports from internal audit and other sources of assurance, which include recommendations for improvement. The Audit & Risk Committee's role in this area is confined to a high-level review of the arrangements for internal control. The Corporation's agenda includes a regular item for consideration of risk and control and receives reports thereon from the Senior Leadership team and the Audit & Risk Committee. The emphasis is on obtaining the relevant degree of assurance and not merely reporting by exception. At its November 2018 meeting, the Audit & Risk Committee carried out the annual assessment for the year ended 31 July 2018 by considering documentation from the Senior Leadership team and internal audit and other sources and taking account of events since 31 July 2018.

Based on the advice of the Audit & Risk Committee and the Accounting Officer, the Corporation is of the opinion that the College does have an adequate and effective framework for governance, risk management and control, and has fulfilled its statutory responsibility for "the effective and efficient use of resources, the solvency of the institution and the body and the safeguarding of their assets".

#### Going concern

South Essex College has for many years had Outstanding and Good Financial Health however there has been a need to invest in the campuses secured from the merger with Thurrock & Basildon College. The Board of Governors and Senior Managers have done so in the full knowledge this would mean that the College would go through a short period of being in Satisfactory Financial Health according to the SFA measures under the old methodology.

A cash flow forecast has been drawn up until August 2020 which supports the statement of going concern. The assumptions in the forecast are

- The College will achieve its income target or take action to reduce expenditure where necessary to achieve a surplus in 2018/19
- The College limits capital investment to build up cash reserves. This is separate from investment in major capital projects which are funded from the disposal of Nethermayne.
- The College debt with Barclays is in a revolving credit facility which is interest only with limited capital repayments in order to manage cashflow.

These actions form the main basis of the revised financial strategy which was approved by the Board and implemented from August 2017. Adherence to the strategy is being monitored at Policy & Resources Committee and Corporation. This strategy, if implemented in full, will see the College producing a 3% surplus in 3 years, have increased cash reserves and a return to 'good' financial health.

The College is using a VAT specialist company to challenge its Lennartz VAT position. There is a £1.5m provision on the balance sheet which is currently not being paid to HMRC under advice from our VAT specialist. There is a risk that the College will be subjected to penalties and interest if the College appeal is not successful. Advice from VAT consultants is that there is sufficient provision in the balance sheet to cover payments if required. If the case is successful a repayment of £755k will be received from HMRC and the £1.5m provision could be released to the statement of comprehensive income.

It should be noted that there are a number of risks facing the Further Education Sector as a whole including the insolvency regime, increases in TPS pension contributions, static FE funding and increasing Local Government Scheme Pension deficits. The College will work with the Association of Colleges to keep these items on the Government agenda.

The College presented reports to the Policy & Resources Committee on 19th November 2018 and the Audit & Risk Committee on 21st November 2018 which demonstrated that the College is a going concern and , based on those reports, the Corporation believes the College is a going concern and the Corporation can sign the Annual Report and Accounts on that basis.

This statement is prepared on a stand alone basis from the College business planning cycle. The proposed merger with PROCAT is subject to the necessary funding from the Transactions Unit Restructuring Fund and therefore would not adversely affect the going concern of South Essex College.

Approved by order of the members of the Corporation on 3 December 2018 and signed on its behalf by:

**Signed** 

David O'Halloran

Chair

**Signed** 

Angela O'Donoghue

**Accounting Officer** 

# Governing Body's statement on the College's regularity, propriety and compliance with Funding body terms and conditions of funding

The Corporation has considered its responsibility to notify the Skills Funding Agency of material irregularity, impropriety and non-compliance with Skills Funding Agency terms and conditions of funding, under the financial memorandum in place between the College and the Skills Funding Agency. As part of our consideration we have had due regard to the requirements of the financial memorandum.

We confirm that no instances of material irregularity, impropriety or funding non-compliance have been discovered to date. If any instances are identified after the date of this statement, these will be notified to the Skills Funding Agency.

**Signed** 

Angela O'Donoghue

**Accounting Officer** 

3 December 2018

Signed

David O'Halloran

**Chair of Governors** 

3 December 2018

# Statement of Responsibilities of the Members of the Corporation

The members of the Corporation are required to present audited financial statements for each financial year.

Within the terms and conditions of the College's Funding Agreement with the ESFA, the Corporation, through its Accounting Officer, is required to prepare financial statements for each financial year in accordance with the 2015 Statement of Recommended Practice – Accounting for Further and Higher Education and with the College Accounts Direction 2017 to 2018 issued by the ESFA, and which give a true and fair view of the state of affairs of the group and the parent College and the result for that year.

In preparing the group and parent College financial statements, the Corporation is required to:

- select suitable accounting policies and apply them consistently
- make judgements and estimates that are reasonable and prudent
- state whether applicable Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements
- assess the group and parent College's ability to continue as a going concern, disclosing, as applicable, matters related to going concern; and
- use the going concern basis of accounting unless they either intend to liquidate the group or the parent College or to cease operations, or have no realistic alternative but to do so.

The Corporation is also required to prepare a Members Report which describes what it is trying to do and how it is going about it, including information about the legal and administrative status of the College.

The Corporation is responsible for keeping adequate accounting records which disclose with reasonable accuracy, at any time, the financial position of the parent College, and which enable it to ensure that the financial statements are prepared in accordance with the relevant legislation of incorporation and other relevant accounting standards. It is responsible for such internal control as it determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error, and for taking steps that are reasonably open to it in order to safeguard the assets of the group and to prevent and detect fraud and other irregularities.

The maintenance and integrity of the College website is the responsibility of the Corporation of the College; the work carried out by the auditors does not involve consideration of these matters and, accordingly, the auditors accept no responsibility for any changes that may have occurred to the financial statements since they were initially presented on the website. Legislation in the United Kingdom governing the preparation and dissemination of financial statements may differ from legislation in other jurisdictions.

Members of the Corporation are responsible for ensuring that expenditure and income are applied for the purposes intended by Parliament and that the financial transactions conform to the authorities that govern them. In addition they are responsible for ensuring that funds from the ESFA are used only in accordance with the Funding Agreement with the ESFA and any other conditions that may be prescribed from time to time. Members of the Corporation must ensure that there are appropriate financial and management controls in place in order to safeguard public and other funds and to ensure they are used properly. In addition, members of the Corporation are responsible for securing economical, efficient and effective management of the group and parent College's resources and expenditure, so that the benefits that should be derived from the application of public funds from the ESFA are not put at risk.

Approved by order of the members of the Corporation on 3 December 2018 and signed on its behalf by:

David O'Halforan (Chair)

# Independent auditor's report to the Corporation of South Essex College

#### **Opinion**

We have audited the financial statements of South Essex College ("the College") for the year ended 31 July 2018 which comprise the Consolidated and College Statements of Comprehensive Income, the Consolidated and College Statement of Changes in Reserves, the South Essex College Balance sheets, the Consolidated Statement of Cash Flows and related notes, including the accounting policies in note 1.

In our opinion the financial statements:

- give a true and fair view of the state of the Group's and the College's affairs as at 31 July 2018, and of the Group's and the College's income and expenditure, gains and losses and changes in reserves, and of the Group's cash flows, for the year then ended; and
- have been properly prepared in accordance with UK accounting standards, including FRS 102
   The Financial Reporting Standard applicable in the UK and Republic of Ireland, and with the
   2015 Statement of Recommended Practice Accounting for Further and Higher Education.

#### **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (UK) ("ISAs (UK)") and applicable law. Our responsibilities are described below. We have fulfilled our ethical responsibilities under, and are independent of the group in accordance with, UK ethical requirements including the FRC Ethical Standard. We believe that the audit evidence we have obtained is a sufficient and appropriate basis for our opinion.

#### Going concern

We are required to report to you if we have concluded that the use of the going concern basis of accounting is inappropriate or there is an undisclosed material uncertainty that may cast significant doubt over the use of that basis for a period of at least twelve months from the date of approval of the financial statements. We have nothing to report in these respects.

#### Other information

The Corporation is responsible for the other information, which comprises the Members' Report, the Statement of Corporate Governance and Internal Control and the Governing Body's statement on the College's regularity, propriety and compliance with Funding body terms and conditions of funding. Our opinion on the financial statements does not cover the other information and, accordingly, we do not express an audit opinion or any form of assurance conclusion thereon.

Our responsibility is to read the other information and, in doing so, consider whether, based on our financial statements audit work, the information therein is materially misstated or inconsistent with the financial statements or our audit knowledge. Based solely on that work, we have not identified material misstatements in the other information.

#### Matters on which we are required to report by exception

Under the Post-16 Audit Code of Practice 2017 to 2018 (March 2018) issued by the Education and Skills Funding Agency we are required to report to you if, in our opinion:

- adequate accounting records have not been kept by the parent College; or
- the parent College's financial statements are not in agreement with the accounting records; or
- we have not received all the information and explanations we require for our audit.

We have nothing to report in these respects.

#### Corporation's responsibilities

As explained more fully in their statement set out on page26, the Corporation is responsible for: the preparation of the financial statements and for being satisfied that they give a true and fair view; such

# Independent auditor's report to the Corporation of South Essex College (continued)

internal control as it determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error; assessing the group and parent College's ability to continue as a going concern, disclosing, as applicable, matters related to going concern; and using the going concern basis of accounting unless it either intends to liquidate the group or the parent College or to cease operations, or has no realistic alternative but to do so.

#### **Auditor's responsibilities**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue our opinion in an auditor's report. Reasonable assurance is a high level of assurance, but does not guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial statements.

A fuller description of our responsibilities is provided on the FRC's website at www.frc.org.uk/auditorsresponsibilities.

#### The purpose of our audit work and to whom we owe our responsibilities

This report is made solely to the Corporation, in accordance with Article 22 of the College's Articles of Government. Our audit work has been undertaken so that we might state to the Corporation those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the College and the Corporation for our audit work, for this report, or for the opinions we have formed.

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Stephanie Beavis for and on behalf of KPMG LLP, Statutory Auditor Chartered Accountants Botanic House, 100 Hills road, Cambridge CB2 1AR

19 DECEMBER 2018

# Reporting Accountant's Report on Regularity to the Corporation of South Essex College and the Secretary of State for Education acting through Education and Skills Funding Agency

In accordance with the terms of our engagement letter dated 16 August 2017 and further to the requirements of the funding agreement with Education and Skills Funding Agency we have carried out an engagement to obtain limited assurance about whether anything has come to our attention that would suggest that in all material respects the expenditure disbursed and income received by South Essex College during the period 1 August 2017 to 31 July 2018 have not been applied to the purposes identified by Parliament and the financial transactions do not conform to the authorities which govern them.

The framework that has been applied is set out in the Post-16 Audit Code of Practice issued by the Education and Skills Funding Agency. In line with this framework, our work has specifically not considered income received from the main funding grants generated through the Individualised Learner Record (ILR) returns, for which the Education and Skills Funding Agency has other assurance arrangements in place.

This report is made solely to the corporation of South Essex College and the Education and Skills Funding Agency in accordance with the terms of our engagement letter. Our work has been undertaken so that we might state to the corporation of South Essex College and Education and Skills Funding Agency those matters we are required to state in a report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the corporation of South Essex College and the Education and Skills Funding Agency for our work, for this report, or for the conclusion we have formed.

#### Respective responsibilities of South Essex College and the reporting accountant

The corporation of South Essex College is responsible, under the requirements of the Further & Higher Education Act 1992, subsequent legislation and related regulations and guidance, for ensuring that expenditure disbursed and income received is applied for the purposes intended by Parliament and the financial transactions conform to the authorities which govern them.

Our responsibilities for this engagement are to obtain limited assurance and report in accordance with our engagement letter and the requirements of the Post-16 Audit Code of Practice. We report to you whether anything has come to our attention in carrying out our work which suggests that in all material respects, expenditure disbursed and income received during the period 1 August 2017 to 31 July 2018 have not been applied to purposes intended by Parliament or that the financial transactions do not conform to the authorities which govern them.

#### Approach

We conducted our engagement in accordance with the Post-16 Audit Code of Practice issued by the Education and Skills Funding Agency. We performed a limited assurance engagement as defined in that framework.

The objective of a limited assurance engagement is to perform such procedures as to obtain information and explanations in order to provide us with sufficient appropriate evidence to express a negative conclusion on regularity.

A limited assurance engagement is more limited in scope than a reasonable assurance engagement and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in a reasonable assurance engagement. Accordingly, we do not express a positive opinion.

# Reporting Accountant's Report on Regularity to the Corporation of South Essex College and the Secretary of State for Education acting through Education and Skills Funding Agency (continued)

Our engagement includes examination, on a test basis, of evidence relevant to the regularity of the college's income and expenditure.

The work undertaken to draw our conclusion included:

- Documenting the framework of authorities which govern the activities of the College:
- Undertaking a risk assessment based on our understanding of the general control environment and any weaknesses in internal controls identified by our audit of the financial statements;
- Reviewing the self-assessment questionnaire which supports the representations included in the Chair of Governors and Accounting Officer's statement on regularity, propriety and compliance with the framework of authorities;
- Testing transactions with related parties;
- Confirming through enquiry and sample testing that the College has complied with its
  procurement policies and that these policies comply with delegated authorities; and
- Reviewing any evidence of impropriety resulting from our work and determining whether it was significant enough to be referred to in our regularity report.

This list is not exhaustive and we performed additional procedures designed to provide us with sufficient appropriate evidence to express a limited assurance conclusion on regularity consistent with the requirements of the Post-16 Audit Code of Practice.

#### Conclusion

In the course of our work, nothing has come to our attention which suggests that in all material respects the expenditure disbursed and income received during the period 1 August 2017 to 31 July 2018 has not been applied to purposes intended by Parliament and the financial transactions do not conform to the authorities which govern them.

Stephanie Beavis
For and on behalf of KPMG LLP, Reporting Accountant
Botanic House, 100 Hills Road, Cambridge, CB2 1AR
19 OECEMBER ZOI 8

# South Essex College Consolidated and College Statements of Comprehensive Income

	Notes	Year ended	l 31 July 2018	Year ended	d 31 July 2017
		Group £'000	Coilege £'000	Group £'000	College £'000
INCOME		2000			
Funding body grants	2	35,141	35,141	39,747	39,747
Tuition fees and education contracts	3	6,902	6,902	7,369	7,369
Other income	4	1,977	1,525	2,022	1,499
Net Income		44,020	43,568	49,138	48,615
EXPENDITURE					
Staff costs	5	26,013	25,830	26,988	26,762
Fundamental restructuring costs	5	139	139	325	325
Other operating expenses	6	15,591	15,322	18,923	18,620
Depreciation	9	3,607	3,606	3,873	3,872
Interest and other finance costs	8	1,374	1,374	1,177	1,177
Total expenditure	::•	46,724	46,271	51,286	50,756
Deficit before other gains and losses	18	(2,704)	(2,703)	(2,148)	(2,141)
Gain on disposal of assets		35,497	35,497	_	_
Share of operating surplus/(deficit) in Essex Shared Services Limited		(47)	-	(41)	-
Surplus/(Deficit) before tax	•	32,746	32,794	(2,189)	(2,141)
Taxation	7	-	-	-	-
Surplus/(Deficit) for the year	<del>:</del>	32,746	32,794	(2,189)	(2,141)
Actuarial (loss)/gain in respect of pensions schemes	21	7,573	7,386	2,834	2,783
Total Comprehensive Income/(expenditure) for the	year _	40,319	40,180	645	642

The accompanying notes on pages 35 to 57 form part of these financial statements.

# South Essex College Consolidated and College Statement of Changes in Reserves

	Total
	£'000
Group Balance as at 1st August 2016	36,850
Surplus/(deficit) from the income and expenditure account Actuarial gain in respect of pension scheme	(2,189) 2,834
	645
Balance as at 31st July 2017	37,495
Surplus/(deficit) from the income and expenditure account Actuarial gain in respect of pension scheme	32,746 7,573
Total comprehensive income for the year	40,319
Balance as at 31st July 2018	77,814
College Balance as at 1st August 2016	36,831
	36,831 (2,141) 2,783
Balance as at 1st August 2016  Surplus/(deficit) from the income and expenditure account	(2,141)
Balance as at 1st August 2016  Surplus/(deficit) from the income and expenditure account Actuarial gain in respect of pension scheme	(2,141) 2,783
Balance as at 1st August 2016  Surplus/(deficit) from the income and expenditure account Actuarial gain in respect of pension scheme  Other comprehensive income	(2,141) 2,783 ————————————————————————————————————
Balance as at 1st August 2016  Surplus/(deficit) from the income and expenditure account Actuarial gain in respect of pension scheme  Other comprehensive income  Balance as at 31st July 2017  Surplus/(deficit) from the income and expenditure account	(2,141) 2,783 642 37,473 32,794

The accompanying notes on pages 35 to 57 form part of these financial statements.

# South Essex College Balance sheets as at 31 July

	Notes	Group	College	Group	College
		2018 £'000	2018 £'000	2017 £'000	2017 £'000
Fixed assets					
Tangible fixed assets	9	112,552	112,518	105,379	105,344
	- 2	112,552	112,518	105,379	105,344
Current assets					
Stocks		53	47	57	49
Trade and other receivables	11	9,423	9,539	1,196	1,153
Receivables due after more than one year	11	21,321	21,321	**	(#)
Cash and cash equivalents	16	2,806	2,441	3,726	3,579
		33,603	33,348	4,979	4,781
Less: Creditors – amounts falling due within one year	12	(8,538)	(8,505)	(7,883)	(7,905)
Net current assets	-	25,065	24,843	(2,904)	(3,124)
Total assets less current liabilities		137,617	137,361	102,475	102,220
Less: Creditors – amounts falling due after more than one year	13	(40,144)	(40,144)	(39,817)	(39,817)
Provisions					
Defined benefit obligations	15	(18,034)	(18,034)	(23, 109)	(23, 109)
Other provisions	15	(1,625)	(1,530)	(2,054)	(1,821)
Total net assets	is =	77,814	77,653	37,495	37,473
Unrestricted reserves					
Income and expenditure account		77,814	77,653	37,495	37,473
Total unrestricted reserves		77,814	77,653	37,495	37,473

The financial statements on pages 31 to 57 were approved and authorised for issue by the Corporation on 3 December 2018 and were signed on its behalf on that date by:

David O'Halloran

Angela O'Donoghue

Angela Alanghuse

Chair

**Accounting Officer** 

# South Essex College Consolidated Statement of Cash Flows

	2018 £'000	2017 £'000
Cash inflow from operating activities		
Surplus/(deficit) for the year	32,746	(2,189)
Adjustment for:		
Depreciation	3,607	3,873
(Increase)/decrease in stocks	4	(4)
(Increase)/decrease in debtors	(1,217)	974
Increase/(decrease) in creditors due within one year	(140)	(287)
Increase/(decrease in creditors due after one year	(1,698)	(2,773)
Increase/(decrease) in provisions	(290)	1,671
Pensions costs less contributions paid	1,705	1,097
Share of operating (surplus)/deficit in Essex Shared Services	47	41
Interest payable	1,374	1,177
Gain on sale of fixed assets	(35,497)	-
Net cash flow from operating activities	641	3,580
Cash flows from investing activities		
Proceeds from sale of fixed assets	12,022	
Payments made to acquire fixed assets	(15,635)	(583)
ayments made to acquire involutions		
	(3,613)	(583)
Cash flows from financing activities		
Interest paid	(721)	(515)
Interest element of finance lease rental payments	(47)	(71)
New loans	5,500	2,000
Repayments of amounts borrowed	(2,300)	(2,688)
Capital element of finance lease rental payments	(380)	(348)
	2,052	(1,622)
Increase / (decrease) in cash and cash equivalents in the year	(920)	1,375
Cash and cash equivalents at beginning of the year	3,726	2,351
Cash and cash equivalents at end of the year	2,806	3,726

#### **Notes to the Accounts**

#### 1. Statement of accounting policies and estimation techniques

The following accounting policies have been applied consistently in dealing with items which are considered material in relation to the financial statements.

#### **Basis of preparation**

These financial statements have been prepared in accordance with the Statement of Recommended Practice: Accounting for Further and Higher Education 2015 (the 2015 FE HE SORP), the College Accounts Direction for 2015 to 2016 and in accordance with Financial Reporting Standard 102 – "The Financial Reporting Standard applicable in the United Kingdom and Republic of Ireland" (FRS 102). The College is a public benefit entity and has therefore applied the relevant public benefit requirements of FRS 102.

The preparation of financial statements in compliance with FRS 102 requires the use of certain critical accounting estimates. It also requires management to exercise judgement in applying the College's accounting policies.

#### **Basis of accounting**

The financial statements are prepared in accordance with the historical cost convention as modified by the use of previous valuations as deemed cost at transition for certain non-current assets.

#### Basis of consolidation

The consolidated financial statements include the College and its subsidiary, South Essex Commercial Services Ltd, controlled by the Group. Control is achieved where the Group has the power to govern the financial and operating policies of an entity so as to obtain benefits from its activities. In accordance with FRS 102, the activities of the student union have not been consolidated because the College does not control those activities. All financial statements are made up to 31 July 2018.

#### Going concern

The activities of the College, together with the factors likely to affect its future development and performance are set out in the Members' Report. The financial position of the College, its cashflow, liquidity and borrowings are presented in the Financial Statements and accompanying Notes.

The College currently has £21.2m of loans outstanding with bankers on a revolving credit facility basis. The College's forecasts and financial projections indicate that it will be able to operate within these existing facilities and covenants for the foreseeable future.

The facility is due to mature in December 2019. The College will be looking to re-negotiate an extension to this date or apply for a new facility.

The College has set out a three-year financial strategy to the Corporation showing that a 3% surplus, increased cash reserves and return to 'good' financial health is achievable within this period.

Accordingly, the College has a reasonable expectation that it has adequate resources to continue in operational existence for the foreseeable future, and for this reason will continue to adopt the going concern basis in the preparation of its Financial Statements.

#### Recognition of income

Government revenue grants include funding body recurrent grants and other grants and are accounted for under the accrual model as permitted by FRS 102. Funding body recurrent grants are measured in line with best estimates for the period of what is receivable and depend on the particular income stream involved. Any under or over achievement for the Adult Skills Budget is adjusted for and reflected in the level of recurrent grant recognised in the income and expenditure account. The final grant income is normally determined with the conclusion of the year end reconciliation process with the funding body following the year end, and the results of any funding audits. 16-18 learner-responsive funding is not normally subject to reconciliation and is therefore not subject to contract adjustments.

# **Notes to the Accounts (continued)**

The recurrent grant from HEFCE represents the funding allocations attributable to the current financial year and is credited direct to the Statement of Comprehensive Income.

Grants (including research grants) from non-government sources are recognised in income when the College is entitled to the income and performance related conditions have been met. Income received in advance of performance related conditions being met is recognised as deferred income within creditors on the balance sheet and released to income as the conditions are met.

Government capital grants are capitalised, held as deferred income and recognised in income over the expected useful life of the asset, under the accrual method as permitted by FRS 102. Other capital grants are recognised in income when the College is entitled to the funds subject to any performance related conditions being met.

Income from tuition fees is stated gross of any expenditure which is not a discount and is recognised in the period for which it is received.

All income from short-term deposits is credited to the income and expenditure account in the period in which it is earned on a receivable basis.

#### Accounting for post-employment benefits

Post-employment benefits to employees of the College are principally provided by the Teachers' Pension Scheme (TPS) and the Local Government Pension Scheme (LGPS). These are defined benefit plans, which are externally funded and contracted out of the State Second Pension.

The TPS is an unfunded scheme. Contributions to the TPS are calculated so as to spread the cost of pensions over employees' working lives with the College in such a way that the pension cost is a substantially level percentage of current and future pensionable payroll. The contributions are determined by qualified actuaries on the basis of valuations using a prospective benefit method. The TPS is a multi-employer scheme and the College is unable to identify its share of the underlying assets and liabilities of the scheme on a consistent and reasonable basis. The TPS is therefore treated as a defined contribution plan and the contributions recognised as an expense in the income statement in the periods during which services are rendered by employees.

The LGPS is a funded scheme. The assets of the LGPS are measured using closing fair values. LGPS liabilities are measured using the projected unit credit method and discounted at the current rate of return on a high quality corporate bond of equivalent term and currency to the liabilities. The actuarial valuations are obtained at least triennially and are updated at each balance sheet date. The amounts charged to operating surplus are the current service costs and the costs of scheme introductions, benefit changes, settlements and curtailments. They are included as part of staff costs as incurred. Net interest on the net defined benefit liability/asset is also recognised in the Statement of Comprehensive Income and comprises the interest cost on the defined benefit obligation and interest income on the scheme assets, calculated by multiplying the fair value of the scheme assets at the beginning of the period by the rate used to discount the benefit obligations. The difference between the interest income on the scheme assets and the actual return on the scheme assets is recognised in other recognised gains and losses.

Actuarial gains and losses are recognised immediately in other recognised gains and losses.

# **Short term Employment benefits**

Short term employment benefits such as salaries and compensated absences (holiday pay) are recognised as an expense in the year in which the employees render service to the College. Any unused benefits are accrued and measured as the additional amount the College expects to pay as a result of the unused entitlement.

## **Notes to the Accounts (continued)**

### **Enhanced Pensions**

The actual cost of any enhanced ongoing pension to a former member of staff is paid by the College annually. An estimate of the expected future cost of any enhancement to the ongoing pension of a former member of staff is charged in full to the College's income in the year that the member of staff

retires. In subsequent years, a charge is made to provisions in the balance sheet using the enhanced pension spreadsheet provided by the funding bodies.

## Non-current Assets - Tangible fixed assets

Tangible fixed assets are stated at cost less accumulated depreciation and accumulated impairment losses. Certain items of fixed assets that had been revalued to fair value on or prior to the date of transition to the 2015 FE HE SORP, are measured on the basis of deemed cost, being the revalued amount at the date of that revaluation.

### Land and buildings

Freehold buildings are depreciated on a straight line basis over their expected useful lives as follows:

- Thurrock and Southend Campuses 60 years
- All other buildings 50 years
- Refurbishments 10 years

#### Freehold land is not depreciated.

The College has a policy of depreciating major adaptations to buildings over the period of their useful economic life of between 20 and 60 years.

Where land and buildings are acquired with the aid of specific grants, they are capitalised and depreciated as above. The related grants are credited to a deferred income account within creditors, and are released to the income and expenditure account over the expected useful economic life of the related asset on a systematic basis consistent with the depreciation policy. The deferred income is allocated between creditors due within one year and those due after more than one year.

A review for impairment of a fixed asset is carried out if events or changes in circumstances indicate that the carrying amount of any fixed asset may not be recoverable.

On adoption of FRS 102, the College followed the transitional provision to retain the book value of land and buildings, which were revalued in 1992 at deemed cost but not to adopt a policy of revaluations of these properties in the future.

#### Assets in the course of construction

Assets in the course of construction are accounted for at cost, based on the value of architects' certificates and other direct costs, incurred to 31 July. They are not depreciated until they are brought into use.

## Subsequent expenditure on existing fixed assets

Where significant expenditure is incurred on tangible fixed assets after initial purchase it is charged to income in the period it is incurred, unless it increases the future benefits to the College, in which case it is capitalised and depreciated on the relevant basis.

## Equipment

Equipment costing less than £1,000 per individual item is recognised as expenditure in the period of acquisition. All other equipment is capitalised at cost.

## **Notes to the Accounts (continued)**

Capitalised equipment is depreciated on a straight-line basis over its remaining useful economic life as follows:

technical equipment
motor vehicles
computer equipment
furniture, fixtures and fittings
technical equipment
years
years
10 years

#### **Borrowing costs**

Borrowing costs are recognised as expenditure in the period in which they are incurred. However, the College elects to capitalise such costs which are directly attributable to the acquisition, construction or production of a qualifying asset.

#### Leased assets

Costs in respect of operating leases are charged on a straight-line basis over the lease term. Any lease premiums or incentives relating to leases signed after 1<sup>st</sup> August 2014 are spread over the minimum lease term. The College has taken advantage of the transitional exemptions in FRS 102 and has retained the policy of spreading lease premiums and incentives to the date of the first market rent review for leases signed before 1<sup>st</sup> August 2014.

Leasing agreements which transfer to the College substantially all the benefits and risks of ownership of an asset are treated as finance leases.

Assets held under finance leases are recognised initially at the fair value of the leased asset (or, if lower, the present value of minimum lease payments) at the inception of the lease. The corresponding

liability to the lessor is included in the balance sheet as a finance lease obligation. Assets held under finance leases are included in tangible fixed assets and depreciated and assessed for impairment losses in the same way as owned assets.

Minimum lease payments are apportioned between the finance charge and the reduction of the outstanding liability. The finance charges are allocated over the period of the lease in proportion to the capital element outstanding.

#### Investments

#### Investments in subsidiaries

Investments in subsidiaries are accounted for at cost less impairment in the individual financial statements.

## Investments in joint ventures

The College accounts for its share of joint ventures using the equity method within the Group financial statements. Under the equity method in group accounts, if an investor's share of losses in a joint venture equals or exceeds the carrying amount of its investment, the investor shall discontinue recognising its share of further losses, unless it has incurred legal or constructive obligations or has made payments on behalf of the joint venture, in which case provision is required.

#### **Inventories**

Inventories are stated at the lower of their cost and net realisable value, being selling price less costs to complete and sell. Where necessary, provision is made for obsolete, slow-moving and defective items.

#### Cash and cash equivalents

Cash includes cash in hand, deposits repayable on demand and overdrafts. Deposits are repayable on demand if they are in practice available within 24 hours without penalty.

## **Notes to the Accounts (continued)**

Cash equivalents are short term, highly liquid investments that are readily convertible to known amounts of cash with insignificant risk of change in value. An investment qualifies as a cash equivalent when it has maturity of 3 months or less from the date of acquisition.

## Financial liabilities and equity

Financial liabilities and equity are classified according to the substance of the financial instrument's contractual obligations, rather than the financial instrument's legal form.

All loans, investments and short term deposits held by the Group are classified as basic financial instruments in accordance with FRS 102. These instruments are initially recorded at the transaction

price less any transaction costs (historical cost). FRS 102 requires that basic financial instruments are subsequently measured at amortised cost, however the Group has calculated that the difference between the historical cost and amortised cost basis is not material and so these financial instruments are stated on the balance sheet at historical cost. Loans and investments that are payable or receivable within one year are not discounted.

## Foreign currency translation

Transactions denominated in foreign currencies are recorded using the rate of exchange ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are translated at the rates of exchange ruling at the end of the financial period with all resulting exchange differences being taken to income in the period in which they arise.

## **Taxation**

The College is considered to pass the tests set out in Paragraph 1 Schedule 6 Finance Act 2010 and therefore it meets the definition of a charitable company for UK corporation tax purposes. Accordingly, the College is potentially exempt from taxation in respect of income or capital gains received within categories covered by sections 478-488 of the Corporation Tax Act 2010 or Section 256 of the Taxation of Chargeable Gains Act 1992, to the extent that such income or gains are applied exclusively to charitable purposes.

The College is partially exempt in respect of Value Added Tax, so that it can only recover circa 3% of the VAT charged on its inputs. Irrecoverable VAT on inputs is included in the costs of such inputs and added to the cost of tangible fixed assets as appropriate, where the inputs themselves are tangible fixed assets by nature.

The College's subsidiary company is subject to corporation tax and VAT in the same way as any commercial organisation.

## **Provisions and contingent liabilities**

Provisions are recognised when the College has a present legal or constructive obligation as a result of a past event, it is probable that a transfer of economic benefit will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation.

Where the effect of the time value of money is material, the amount expected to be required to settle the obligation is recognised at present value using a pre-tax discount rate. The unwinding of the discount is recognised as a finance cost in the statement of comprehensive income in the period it arises.

A contingent liability arises from a past event that gives the College a possible obligation whose existence will only be confirmed by the occurrence or otherwise of uncertain future events not wholly within the control of the College. Contingent liabilities also arise in circumstances where a provision would otherwise be made but either it is not probable that an outflow of resources will be required or the amount of the obligation cannot be measured reliably.

Contingent liabilities are not recognised in the balance sheet but are disclosed in the notes to the financial statements.

## **Notes to the Accounts (continued)**

#### **Agency arrangements**

The College acts as an agent in the collection and payment of discretionary support funds. Related payments received from the funding bodies and subsequent disbursements to students are excluded from the income and expenditure of the College where the College is exposed to minimal risk or enjoys minimal economic benefit related to the transaction.

## Judgements in applying accounting policies and key sources of estimation uncertainty

In preparing these financial statements, management have made the following judgements:

- Determine whether leases entered into by the College either as a lessor or a lessee are operating or finance leases. These decisions depend on an assessment of whether the risks
  - and rewards of ownership have been transferred from the lessor to the lessee on a lease by lease basis.
- Determine whether there are indicators of impairment of the group's tangible assets. Factors
  taken into consideration in reaching such a decision include the economic viability and
  expected future financial performance of the asset and where it is a component of a larger
  cash-generating unit, the viability and expected future performance of that unit.

Other key sources of estimation uncertainty

#### Tangible fixed assets

Tangible fixed assets, other than investment properties, are depreciated over their useful lives taking into account residual values, where appropriate. The actual lives of the assets and residual values are assessed annually and may vary depending on a number of factors. In re-assessing asset lives, factors such as technological innovation and maintenance programmes are taken into account. Residual value assessments consider issues such as future market conditions, the remaining life of the asset and projected disposal values.

#### • Local Government Pension Scheme

The present value of the Local Government Pension Scheme defined benefit liability depends on a number of factors that are determined on an actuarial basis using a variety of assumptions. The assumptions used in determining the net cost (income) for pensions include the discount rate. Any changes in these assumptions, which are disclosed in note 22, will impact the carrying amount of the pension liability. Furthermore, a roll forward approach which projects results from the latest full actuarial valuation performed at 31 March 2013 has been used by the actuary in valuing the pensions liability at 31 July 2018. Any differences between the figures derived from the roll forward approach and a full actuarial valuation would impact on the carrying amount of the pension liability.

## 2 Funding council grants

			Rest	ated
	Year ei	nded 31	Year ei	nded 31
	Ju	ıly	Ju	ıly
	2018	2018	2017	2017
	Group	College	Group	College
	£'000	£'000	£'000	£'000
Recurrent grants				
Education and Skills Funding Agency - adult	2,937	2,937	2,529	2,529
Education and Skills Funding Agency - 16-18	26,086	26,086	28,836	28,836
Education and Skills Funding Agency - apprenticeships	3,676	3,676	5,320	5,320
Local Authority	605	605	649	649
Specific Grants				
Access funds	1,240	1,240	1,814	1,814
Free meals in FE	182	182	193	193
Releases of government capital grants	373	373	362	362
Release of HE capital grants	42	42	44	44
Total	35,141	35,141	39,747	39,747

## 3 Tuition fees and education contracts

(a) local State Control (A) Self-Local Local Control

	Year ended 31 July			Year ended 31 July	
	2018	2018	2017	2017	
	Group	College	Group	College	
	£'000	£'000	£'000	£'000	
Adult education fees	490	490	1,201	1,201	
Fees for FE loan supported courses	765	765	204	204	
Fees for HE loan supported courses	4,503	4,503	4,915	4,915	
International students fees	479	479	340	340	
Full cost provision	74	74	129	129	
Total tuition fees	6,311	6,311	6,789	6,789	
Education contracts	591	591	580	580	
Total	6,902	6,902	7,369	7,369	

## 4 Other income

	Year ended 31 July		Year ended 31 July	
	2017	2017	2017	2017
	Group	College	Group	College
	£'000	£'000	£'000	£'000
Catering and residences	662	353	722	398
Other income generating activities - Nursery	-2	-2	-	-
(closed at end of 2015/16)				
Other income generating activities	468	327	489	292
Other grant income - Education Training	154	154	414	414
Foundation				
Non government capital grants	14	14	14	14
Miscellaneous income	681	679	383	381
	3		N	
Total	1,977	1,525	2,022	1,499

## 5 Staff costs - Group and College

The average number of persons (including key management personnel) employed by the College during the year, described as full-time equivalents, was:

equivalents, was:	2018 No.	2017 No.		
Teaching staff	306	309		
Non teaching staff	378	414		
	684	723		
Staff costs for the above persons	Year ended 2018 Group £'000	2018 2018 College £'000	Year ended 2017 Group £'000	d 31 July 2017 College £'000
Wages and salaries	19,328	19,174	20,008	19,814
Social security costs	1,698	1,689	1,772	1,763
Other pension costs	4,580	4,559	3,985	3,962
Payroll sub total	25,606	25,422	25,765	25,539
Contracted out staffing services	694	694	1,238	1,238
	26,300	26,116	27,003	26,777
Decrease in employee leave accrual	(287)	(286)	(15)	(15)
	26,013	25,830	26,988	26,762
Fundamental restructuring costs	139	139	325	325

## Emoluments of Key management personnel, Accounting Officer and other higher paid staff

Key management personnel are those persons having authority and responsibility for planning, directing and controlling the activities of the College and are represented by the Senior Leadership Team which comprises the Principal and Chief Executive, the Deputy Principal and Chief Executive and the Vice Principals.

	2018 No.	2017 No.
The number of key management personnel including the Accounting Officer	5	5

The number of key management personnel and other staff who received annual emoluments, excluding pension contributions and national insurance but including benefits in kind,

	Key Management Personnel		Other	staff
	2018	2017	2018	2017
	No.	No.	No.	No.
£50,001 to £60,000	1	-	*	*
£60,001 to £70,000	-	-	2	1
£70,001 to £80,000	-	-	-	-
£80,001 to £90,000	1	1	-	-
£90,001 to £100,000	1	-	-	-
£100,001 to £110,000	1	1	-	-
£110,001 to £120,000	-	1	-	-
£120,001 to £130,000	-	-	-	-
£130,001 to £140,000	-	-	-	-
£140,001 to £150,000	-	-	-	-
£150,001 to £160,000	-	-	-	-
£160,001 to £170,000	-	_	-	-
£170,001 to £180,000	-	_	_	-
£180,001 to £190,000	1	1		
	5	4	2	1
* Disclosure not required.				
Key management personnel emoluments are	made up as follows:		2018	2017
	·		£'000	£'000
Salaries			541	496
Employers National Insurance			56	64
			597	560
Pension contributions			28	27
Total emoluments			625	587
The above emoluments include amounts payal is also the highest paid officer) of:	ble to the Accounting	Officer (who		
			2018	2017
			£'000	£'000
Salaries			190	190
Employers National Insurance			25	25
Pension contributions		23		<u> </u>
Total emoluments			215	215

## 6 Other operating expenses

(E)25/25/25/25/07/10 (E)35/25/25/25/25/

6 Other operating expenses			5 /	
			Resta	
		ed 31 July		ed 31 July
	2018	2018	2017	2017
	Group	College	Group	College
	£'000	£'000	£'000	£'000
Teaching costs	4,099	4,111	4,534	4,570
Subcontracting costs	3,894	3,894	5,921	5,921
Non teaching costs	4,578	4,298	5,211	4,874
Premises costs	3,020	3,019	3,257	3,255
Total	15,591	15,322	18,923	18,620
Restated to reflect gross payment odf subcontracting	ng costs (prevo	iusly netted of	f with income).	
Other operating expenses include:		2018		2017
Office operating expenses metales.		£'000		£'000
Auditors Remuneration:				2000
Financial statements audit*		30		25
Internal audit**		10		10
Other services provided by the internal auditors		1		1
Other services provided by the internal additions		:*1	11	•
<ul> <li>includes £30,000 in respect of the College (2016/</li> <li>all relating to the College</li> </ul>	17 £25,000)			
7 Taxation - Group only				
		2018	2017	
		£'000	£'000	
Provision for deferred corporation tax in the acc	counts of the			
subsidiary company				
Total		_	140	
8 Interest payable				
	Year ende	_	Year ende	_
	2018	2018	2017	2017
	Group	College	Group	College
	£'000	£'000	£'000	£'000
On bank loans, overdrafts and other loans:	721	721	515	515
	721	721	515	515
On finance leases	47	47	71	71
On taxation	-	-	-	-
Pension finance costs (note 22)	606	606	591	591
Total	1,374	1,374	1,177	1,177

## 9 Tangible fixed assets (Group)

5 Tangible lixed assets (Group)					
	Freehold Land and buildings	Furniture	Equipment	Assets in the Course of Construction	Total
	£'000	£'000	£'000	£'000	£'000
Cost or valuation At 1 August 2017	133,656	2,221	10,436	162	146,475
Additions Transfers	295	12 -	473 -	14,855 -	15,635 -
Disposals	(10,625)	-	-		(10,625)
At 31 July 2018	123,326	2,233	10,909	15,017	151,485
<b>Depreciation</b> At 1 August 2017	30,699	1,492	8,905	-	41,096
Charge for the year Elimination in respect of disposals	2,607 (5,770)	156 -	844 -	-	3,607 (5,770)
At 31 July 2018	27,536	1,648	9,749	-	38,933
Net book value at 31 July 2018	95,790	585	1,160	15,017	112,552
Net book value at 31 July 2017	102,957	729	1,531	162	105,379
9 Tangible fixed assets (College)	Freehold Land and buildings	Furniture	Equipment	Assets in the Course of Construction	Total
	£'000	£'000	£'000	£'000	£'000
Cost or valuation At 1 August 2017	133,610	2,192	10,348	162	146,312
Additions	295	12	473	14,855	15,635
Transfers Disposals	(10,625)			-	(10,625)
At 31 July 2018	123,280	2,204	10,821	15,017	151,322
<b>Depreciation</b> At 1 August 2017	30,688	1,463	8,817	<b>*</b>	40,968
Charge for the year Elimination in respect of disposals	2,606 (5,770)	156 -	844 -	<u> </u>	3,606 (5,770)
At 31 July 2018	27,524	1,619	9,661	-	38,804
Net book value at 31 July 2018	95,756	585	1,160	15,017	112,518
Net book value at 31 July 2017	102,922	729	1,531	162	105,344

The asset disposals relate entirely to the sale of the Nethermayne site. Sales proceeds of £42.0m have been discounted at a rate of 1.4% to generate a net present value of £40.35m as the final receipt of the sale is due in 2027. The rate of 1.4% has been adopted to reflect the same rate that was utilised upon the presentation of the promissory note received in the year from the purchaser.

Further details are shown in note 24.

#### 10 Non current investments

The College owns 100 per cent of the issued ordinary £1 shares of South Essex Commercial Services Limited, a company incorporated in England and Wales. The principal business activity of South Essex Commercial Services Limited is the operation of the car park, retail and conferencing activities. The interest in South Essex Commercial Services Limited was acquired on 22 July 2003 on its incorporation.

The College owns 50% of the ordinary shares of Essex Shared Services Limited. The company is incorporated in England and Wales and its primary activity is to provide administrative support to educational institutions.

#### 11 Debtors

	Group 2018 £'000	College 2018 £'000	Group 2017 £'000	College 2017 £'000
Amounts falling due within one year:				
Trade receivables	712	699	439	429
Prepayments and accrued income	758	741	285	252
Amounts owed by the Education & Skills Funding				
Agency	652	652	303	303
Amounts owed by Subsidiary undertakings	-	146	-	-
*Amount owed from Basildon Trust account	7,010	7,010	-	-
Other debtors	291	291	169	169
Total	9,423	9,539	1,196	1,153
Other debtors due after more than one year:				
*Long term debtor	10,850	10,850	-	-
*Long term notes receivable	10,471	10,471	_	
Total	30,744	30,860	1,196	1,153

<sup>\*</sup>The Basildon Trust debtor along with long term debtors and notes receivable relate to the sale of Nethermayne and are designated to invest in major capital building projects.

## 12 Creditors: amounts falling due within one year

	Group	College	Group	College
	2018	2018	2017	2017
	£'000	£'000	£'000	£'000
Bank loans and overdrafts	1,200	1,200	300	300
Obligations under finance leases	303	303	408	408
Trade payables	758	741	258	255
Amounts owed to Subsidiary undertakings	-	-	-	33
VAT	-	-	30	30
Other taxation and social security	857	857	865	865
Accruals and deferred income	3,796	3,783	1,684	1,680
Employee leave accrual	662	659	949	945
Deferred income - government capital grants	403	403	440	440
Amounts owed to the Education & Skills Funding				
Agency	318	318	2,374	2,374
Other creditors	241	241	575	575
Total	8,538	8,505	7,883	7,905

## 13 Creditors: amounts falling due after one year

	Group 2018 £'000	College 2018 £'000	Group 2017 £'000	College 2017 £'000
Bank loans	19,975	19,975	21,175	21,175
Obligations under finance leases	81	81	356	356
Pension liability to joint venture	207	207	207	207
Deferred income - government capital grants	16,381	16,381	16,772	16,772
Deferred income - Money from Basildon	-	-	1,281	1,281
Landowners Trust Account				
Southend Borough Council Ioan	1,500	1,500	-	-
Essex County Council Ioan	2,000	2,000	-	-
Other creditors - Salix	-	-	26	26
Total	40,144	40,144	39,817	39,817

## 14 Maturity of debt

## (a) Bank loans and overdrafts

Bank loans and overdrafts are repayable as follows:

	Group 2018 £'000	College 2018 £'000	Group 2017 £'000	College 2017 £'000
In one year or less	1,200	1,200	300	300
Between one and two years	19,975	19,975	21,175	21,175
Between two and five years	_	-	-	-
In five years or more	-	-	-	-
Total	21,175	21,175	21,475	21,475

The College's loan with Barclays has been converted into a revolving credit facility which allowed the refinancing of the Lloyds loan. This RCF of £21,175,000 is secured on the Southend Campus at Luker Road, the Thurrock Campus on Grays High Street and the Beauty Accademy on Queens Road, Southend. The current final maturity date is 22 December 2019 and the rate of interest is a marginal rate of 2.00% on top of a variable base rate.

### (b) Finance leases

The net finance lease obligations to which the institution is committed are:

	Group 2018 £'000	College 2018 £'000	Group 2017 £'000	College 2017 £'000
In one year or less	303	303	408	408
Between two and five years	81	81	356	356
Total	384	384	764	764

Finance lease obligations are secured on the assets to which they relate.

### 15 Provisions

	Gro	Group and College		
	Defined benefit Obligations	Other	Total	
	£'000	£'000	£'000	
At 1 August 2017	(23,109)	(2,054)	(25,163)	
Transferred to Statement of Comprehensive Income	5,075	429	5,504	
At 31 July 2018	(18,034)	(1,625)	(19,659)	

Defined benefit obligations relate to the liabilities under the College's membership of the Local Government Pension Scheme. Further details are given in Note 21.

Other Provisions relates to the liability for the pension deficit of the joint venture Essex Shared Services Limited (£95k) and the College's appeal against a Lennartz claim for VAT paid (£1,530k).

## 16 Cash and cash equivalents

	At 1 August 2017	Cash flows	Other changes	At 31 July 2018
	£'000	£'000	£'000	£'000
Cash and cash equivalents Overdrafts	3,726	(920)	-	2,806
Total	3,726	(920)		2,806

#### 17 Capital commitments

	Group an	d College
	2018 £'000	2017 £'000
Commitments contracted for at 31 July	1,974	71

### 18 Lease Obligations

At 31 July the College had minimum lease payments under non-cancellable operating leases as follows:

	Group and College	
	2018	2017
	£'000	£'000
Future minimum lease payments due		
Land and buildings		
Not later than one year	77	93
Later than one year and not later than five years	140	217
later than five years	-	-
	217	310
Other		
Not later than one year	-	-
Later than one year and not later than five years	-	-
later than five years	-	-

## 19 Contingent liabilities

The College is currently appealing against HMRC's decision in regard to a VAT Lennartz claim. The College's claim relates to £1.75m of VAT the College has paid which it is seeking to recover and to £1.53m of VAT which it has not paid. The College has accrued for the unpaid VAT and holds a VAT provision in this regard of £1.53m (see note 15). If the College's appeal is not successful, the VAT could become payable and there is a risk that HMRC could impose penalties of up to 30% and interest.

## 20 Events after the reporting period

There are no post balance sheet events that require separate disclosure in this report

# Notes to the Accounts (continued) South Essex College Notes to the Accounts (continued)

#### 21 Defined benefit obligations

The College's employees belong to two principal post-employment benefit plans: the Teachers' Pension Scheme England and Wales (TPS) for academic and related staff; and the Local Government Pension Scheme (LGPS) for non-teaching staff, which is managed by Essex County Council. Both are multi-employer defined-benefit plans.

Total pension cost for the year	2018 £'000		2017 £'000
Teachers Pension Scheme: contributions paid Local Government Pension Scheme:	1,468		1,639
Contributions paid	1,407	1,259	
FRS 102 (28) charge	1,680	1,043	
Charge to the Statement of Comprehensive Income	3,087		2,302
Past Service Costs	25		54
Total Pension Cost for Year	4,580	_	3,995

The pension costs are assessed in accordance with the advice of independent qualified actuaries. The latest formal actuarial valuation of the TPS was 31 March 2012 and of the LGPS 31 March 2013.

Contributions amounting to £365,323 (2017:£370,120) were payable to the scheme and are included in creditors.

#### Teachers' Pension Scheme

The Teachers' Pension Scheme (TPS) is a statutory, contributory, defined benefit scheme, governed by the Teachers' Pensions Regulations 2010, and, from 1 April 2014, by the Teachers' Pension Scheme Regulations 2014. These regulations apply to teachers in schools and other educational establishments, including academies, in England and Wales that are maintained by local authorities. In addition, teachers in many independent and voluntary-aided schools and teachers and lecturers in some establishments of further and higher education may be eligible for membership. Membership is automatic for full-time teachers and lecturers and, from 1 January 2007, automatic too for teachers and lecturers in part-time employment following appointment or a change of contract. Teachers and lecturers are able to opt out of the TPS.

### The Teachers' Pension Budgeting and Valuation Account

Although teachers and lecturers are employed by various bodies, their retirement and other pension benefits, including annual increases payable under the Pensions (Increase) Acts are, as provided for in the Superannuation Act 1972, paid out of monies provided by Parliament. Under the unfunded TPS, teachers' contributions on a 'pay-as-you-go' basis, and employers' contributions, are credited to the Exchequer under arrangements governed by the above Act.

The Teachers' Pensions Regulations require an annual account, the Teachers' Pension Budgeting and Valuation Account, to be kept of receipts and expenditure (including the cost of pensions' increases). From 1 April 2001, the Account has been credited with a real rate of return which is equivalent to assuming that the balance in the Account is invested in notional investments that produce that real rate of return.

## 21 Defined benefit obligations (continued)

#### Valuation of the Teachers' Pension Scheme

The latest actuarial review of the TPS was carried out as at 31 March 2012 and in accordance with The Public Service Pensions (Valuations and Employer Cost Cap) Directions 2014. The valuation report was published by the Department for Education (the Department) on 9 June 2014. The key results of the valuation are:

- employer contribution rates were set at 16.48% of pensionable pay;
- total scheme liabilities for service to the effective date of £191.5 billion, and notional assets of £176.6 billion, giving a notional past service deficit of £14.9 billion;
- an employer cost cap of 10.9% of pensionable pay.

The new employer contribution rate for the TPS will be implemented in September 2015.

A full copy of the valuation report and supporting documentation can be found on the Teachers' Pension Scheme website at the following location:

https://www.teacherspensions.co.uk/news/employers/2014/06/publication-of-the-valuation-report.aspx

#### **Scheme Changes**

Following the Hutton report in March 2011 and the subsequent consultations with trade unions and other representative bodies on reform of the TPS, the Department published a Proposed Final Agreement, setting out the design for a reformed TPS to be implemented from 1 April 2015. The key provisions of the reformed scheme include: a pension based on career average earnings; an accrual rate of 1/57th; and a Normal Pension Age equal to State Pension Age, but with options to enable members to retire earlier or later than their Normal Pension Age. Importantly, pension benefits built up before 1 April 2015 will be fully protected.

In addition, the Proposed Final Agreement includes a Government commitment that those within 10 years of Normal Pension Age on 1 April 2012 will see no change to the age at which they can retire, and no decrease in the amount of pension they receive when they retire. There will also be further transitional protection, tapered over a three and a half year period, for people who would fall up to three and a half years outside of the 10 year protection.

Regulations giving effect to a reformed Teachers' Pension Scheme came into force on 1 April 2014 and the reformed scheme commenced on 1 April 2015.

The pension costs paid to TPS in the year amounted to £1,453,000 (2017: £1,639,000).

## 21 Defined benefit obligations (continued)

### FRS 102 (28)

Under the definitions set out in FRS 102 (28.11), the TPS is a multi-employer pension scheme.

Accordingly, the College has taken advantage of the exemption in FRS 102 and has accounted for its contributions to the scheme as if it were a defined-contribution plan. The College has set out above the information available on the plan and the implications for the College in terms of the anticipated contribution rates.

#### **Local Government Pension Scheme**

The LGPS is a funded defined-benefit plan, with the assets held in separate funds adminstered by Essex County Council. The total contribution made for the year ended 31 July 2018 was £1,660,000, of which employer's contributions totalled £1,176,000 and employees' contributions totalled £485,000. The agreed contribution rates for future years are 13% for employers and range from 5.5% to 7.5% cent for employees, depending on salary.

## **Principal Actuarial Assumptions**

The following information is based upon a full actuarial valuation of the fund at 31 March 2013 updated to 31 July 2016 by a qualified independent actuary:

	At 31 July 2018	At 31 July 2017
Rate of increase in salaries	2.35%	2.70%
Future pensions increases	2.35%	2.70%
Discount rate for scheme liabilities	2.65%	2.70%
Inflation assumption (CPI)	2.35%	2.70%
Commutation of pensions to lump sums	50%	50%

The current mortality assumptions include sufficient allowance for future improvements in mortality rates. The assumed life expectations on retirement age 65 are:

	At 31 July 2018	At 31 July 2017
	years	years
Retiring today		
Males	22.30	22.20
Females	24.80	24.70
Retiring in 20 years		
Males	24.50	24.30
Females	27.10	27.00

## 21 Defined benefit obligations (continued)

# Local Government Pension Scheme (Continued)

The College's share of the assets in the plan and the expected rates of return were:

J	Split of assets at 31	Fair Value at 31 July	Split of assets at 31	Fair Value at 31 July
	July 2018	2018	July 2017	2017
		£'000		£'000
Equities	64.00%	30,307	65.00%	27,858
Bonds	6.00%	2,783	4.00%	1,667
Property	9.00%	4,245	10.00%	4,141
Gilts	5.00%	2,544	6.00%	2,661
Cash	3.00%	1,622	3.00%	1,319
Alternative Assets	9.00%	4,271	8.00%	3,258
Other managed funds	4.00%	1,830	4.00%	1,813
Total market value of assets		47,602		42,717
Weighted average expected				
long term rate of return	2.65%		2.70%	
Actual return on plan assets		4,706		4,609
The amount included in the ba	alance sheet in	respect of the	defined benefit	pension
plan [and enhanced pensions	benefits] is as i	follows:		
			2018	2017
			£'000	£,000
Fair value of plan assets			47,602	42,717
Present value of plan liabilities			(65,636)	(65,826)
Net pensions (liability)/asset (N	lote 15)		(18,034)	(23,109)
not pondono (nasmiy) accor (n	10.00 10,			
Amounts recognised in the St	atement of Co	mprehensive In	come in respec	ct of the plan
are as follows:			2018	2017
			£'000	£'000
Amounts included in staff cost	S		3,087	2 202
Current service cost Past service cost			3,007	2,302
			3,087	2,302
Total			3,007	
Amounts recognised in Other (	Comprehensive	Income		
Return on pension plan assets			2,959	4,601
Experience losses arising on defi	ned benefit oblig	ations	-	-
Changes in assumptions underlyi liabilities	ng the present v	alue of plan	4,427	(5,462)
Amount recognised in Other Com	nrehensive Incor	me	7,386	(861)
Amount recognised in Other Com	highenensiae incor	по	7,300	(601)

## 21 Defined benefit obligations (continued)

## **Local Government Pension Scheme (Continued)**

Movement in net defined benefit (liability)/asset during the year	ar	
	2018	2017
	£'000	£'000
Surplus/(deficit) in scheme at 1 August	(23, 109)	(24,204)
Movement in year:	, ,	, , ,
Current service cost	(3,087)	(2,302)
Employer contributions	1,407	1,259
Curtailments and settlements	(25)	(54)
Net interest on the defined (liability)/asset	( <del>6</del> 06)	(591)
Actuarial gain or loss	7,386	2,783
Net defined benefit (liability)/asset at 31 July	(18,034)	(23, 109)
, , , , , , , , , , , , , , , , , , ,		(==,===)
Asset and Liability Reconciliation		
	2018	2017
	£'000	£'000
Changes in the present value of defined benefit obligations		
Defined benefit obligations at start of period	65,826	60,560
Current Service cost	3,087	2,302
Interest cost	1,768	1,504
Contributions by Scheme participants	485	466
Experience gains and losses on defined benefit obligations	-	(2,707)
Changes in financial assumptions	(4,427)	5,462
Estimated benefits paid	(1,128)	(1,226)
Past Service cost	25	54
Liabilities extinguished on settlements	-	-
Curtailments and settlements	-	-
Change in demographic assumptions	-	(589)
Defined benefit obligations at end of period	65,636	65,826
Reconciliation of Assets		
Fair value of plan assets at start of period	42,717	36,356
Expected return on Fund assets	1,164	915
Actuarial gains	2,959	4,949
Employer contributions	1,407	1,259
Contributions by Scheme participants	485	466
Estimated benefits paid	(1,130)	(1,228)
Settlement prices (paid)	0	Ó
Assets at end of period	47,602	42,717

#### 22 Related party transactions

Due to the nature of the College's operations and the composition of the board of governors being drawn from local public and private sector organisations, transactions could take place with organisations in which a member of the board of governors may have an interest. There were no transactions that were identified that should be included.

South Essex College entered in to a 50:50 joint venture agreement with Chelmsford College and formed Essex Shared Services Limited in August 2014 with the purpose to provide back office shared services to both Colleges. The annual cost for these services were £625k (£643k 2016-17). The Statement of Comprehensive Income includes a cost of £47k (£41k 2016-17) relating to the share of operating deficit in Essex Shared Services Ltd. The group balance sheet includes a total provision for the deficit of Essex Shared Services Ltd of £93k (£163k 2016-17).

The College entered into a tripartite agreement with Basildon Council and the Homes and Communities Agency (HCA) during 2015/16 to progress the disposal of the Basildon Campus and HCA land to enable circa 700 homes to be built over 5 years. The College will relocate some provision to Market Square in Basildon town centre and the Council will relocate the market as part of the arrangement. This has resulted in the 'Basildon Landowners Trust Account' being established. The first phase of land has been sold to the developers and on account payments have been received, of which the College has withdrawn £12.4m to offset work up costs to date and for the Council to commence works to relocate the market.

#### 23 Amounts disbursed as agent

#### Learner support funds

	2018 £'000	2017 £'000
Discretionary support funds - SFA	291	317
ALL bursary - SFA	292	292
	583	609
Disbursed to students	(419)	(579)
Administration costs	(29)	(30)
Balance unspent as at 31 July, included in creditors	135	

Learner support funds provided by the ESFA are made available solely for the benefit of students. The administration costs are deducted in accordance with the ESFA regulations and represent a contribution towards the costs incurred by the College in disbursing these funds.

#### 24 Nethermayne campus sale

•	£'000
Sales price	42,000
Represented by:	
Cash received	12,299
Discounted debtors	
Non current promissory notes recievable	10,470
Non current recievable from Redrow	10,850
Current debtors from Basildon trust account	7,010
Discounting on debtors	1,647
Less financing income recognised in the year	(276)
Net book value	4,855
Profit on disposal	35.497

The discounting on the the debtors exisits due to the long term nature of the deal with cash payments being receivable throughout the next 9 years.

The discount rate used is 1.4%, this has been adopted to reflect the same rate that was utilisied upon the presentation of the promissory note received in the year from the purchaser.

